Lottery Commission Meeting Minutes
Thursday, October 24, 2019
Lottery Headquarters, Olympia, WA

Commission Member Attendees:

Peter Bogdanoff, Acting Chair
Fred Finn, Commissioner
Judy Giniger, Commissioner
Valoria Loveland, Chair

Lottery Staff Attendees:

Lance Anderson, Assistant Director of Sales
Jim Bevan, SharePoint & Office Administrator
Cheryl Earsley, Scratch Promotions Coordinator
Crystal Fischer, Director of Information Services
Ilene Frisch, Internal Audit Manager
Marcus Glasper, Director
Shar Hawley, Lean Program Manager
Jenna Johnson, Procurement Specialist
Maria Lourenco-Douka, Director of Finance
Linda Parque, Licensing Coordinator
Kathi Patnode, Marketing Operations Manager
Stephanie Porter, Executive Assistant
Debbie Robinson, Director of Human Resources
David Schoonmaker, Admin Service Manager
Ron Smerer, Director of Sales & Marketing
Patti Swihart, Events Coordinator
Randy Warick, Assistant Director of Marketing
Kristi Weeks, Director of Legal Services
Jenny Whiteside, Corporate Accounts Manager

Other Attendees:

Delaney Berreth, Curator
Rusina DePae, WA Indian Gaming Association
Steve Gano, Scientific Games
Maureen Greeley, Evergreen Council on Problem Gambling
Rebecca Kaldor, WA Indian Gaming Association
Lisa Levine, IGT
James Mackenzie, Wunderman Thompson
Dan Miller, Curator
Drew Scolaro, Scientific Games
Shannon Struemph, IGT
Mary Tennyson, Assistant Attorney General

Work Session:

Director Marcus Glasper introduced Maureen Greeley, Executive Director of the Evergreen Council on Problem Gambling (ECPG). At the Commissioners' request, Maureen was invited to present information to help educate the Commission on problem gambling, including how funds from Washington's Lottery are used to support problem gambling education and treatment efforts.

Maureen began by explaining that the ECPG is not a state agency, but rather a nonprofit organization dedicated to ensuring there are programs and services available for individuals experiencing problems with gambling. The ECPG maintains a position of neutrality, and is not anti-gambling. They do everything from education and awareness prevention work, to supporting

and funding treatment and recovery services. For almost 30 years they have operated the Problem Gambling Help Line, which dedicates people to answering phone calls, texts, or live chats 24 hours a day, seven days a week. They also provide training and certification for treatment providers, recovery coaches, new Gambling Commission field agents, and host annual workshops and conferences.

The ECPG does extensive problem gambling awareness, prevention, and education through public service announcements for radio, TV, and social media. They partner with both national and state programs, including the Health Care Authority, Washington Indian Gaming Association, Washington Tribes, Washington State Gambling Commission, and Washington's Lottery. Maureen also mentioned that they work with reStart, an internet addiction program in Washington, and explained that it is one of three residential programs in the country. Chair Loveland inquired about the connection with reStart and problem gambling. Maureen explained, that although Washington State prohibits online gambling that does not mean it is not happening. The ECPG can refer people to the online gambling addiction program reStart runs when needed.

Maureen provided statistical information on the preferred gambling methods in Washington, and statistics on problem gambling prevalence in the state as compared to other states. She discussed the detectible differences between social and problem gambling, and what responsible gambling looks like. She talked about the Lottery's role in responsible gambling, and how it is not up to retailers or employees to treat, diagnose or intervene with players, but only to help educate the public about what resources are available. She talked about the great work the Lottery is doing with its Responsible Gambling Plan, employee and retailer training, product oversight, game design review, advertising, and messaging on products and retailer locations. Maureen also touched on the self-exclusion program and offered insight on how other states have implemented similar programs.

Maureen finished her presentation by explaining how the ECPG receives and uses their funds. The Lottery, Gambling Commission licensees, and the horseracing industry all contribute funds to the State of Washington that are allocated for problem gambling programs, the bulk of which goes directly to state treatment centers. The ECPG has a contract with the state to receive some of this funding, and they also receive significant contributions from tribal compacts in Washington. The money is used to offer no cost treatment and services for individuals seeking help, and she explained the different options available in our state.

Director Glasper thanked Maureen for presenting and for all her assistance with helping the Lottery develop their Problem Gambling Plan. Next he introduced Kristi Weeks, Director of Legal Services, to provide some information and history of the Indian Gaming Regulatory Act (IGRA) as requested by the Commission at the last meeting.

Kristi explained that her presentation was a very high level overview of IGRA for the purpose of providing background information to Commissioners. She provided statistics from the Gambling Commission on the net revenue for Indian gaming in Washington, which generated approximately $2.68 billion in 2018. In comparison, Washington's Lottery generated about $276 million in 2018.

Kristi provided the history of how Indian gaming began in the United States, and the 1987 Supreme Court ruling that deemed tribal gaming could not be prohibited by states that allowed other forms of gambling, such as state lotteries. As tribal gaming grew, states lobbied for the federal government to allow for regulatory authority and taxation, while tribes fought to maintain sovereignty and protect gaming revenue. Congress responded by enacting IGRA in 1988, which regulates the conduct of Indian gaming. It also established the National Indian Gaming Commission (NIGC) and set out the regulatory structure for Indian gaming in the United States.

The purpose of IGRA is to provide a statutory basis for the operation of tribal gaming as a means to promote economic development, self-sufficiency, and strong tribal governments. It was designed to shield tribal gaming from organized crime and corrupt influences, and ensure tribal gaming revenue benefits the tribes. IGRA is also intended to ensure fair and honest gaming, protect gaming as a means of generating revenue for tribes, and it declares it is necessary to meet congressional concerns regarding gaming.

Three classes of gaming were set forth by IGRA. Class I gaming is not subject to IGRA or state regulation and is limited to Indian gaming that is part of a celebration or ceremony or social gaming for minimal prizes. Class II gaming gives tribes regulatory authority as long as the state permits such gaming, and the tribe adopts a gaming ordinance approved by NIGC. Class II gaming includes bingo, pull tabs, punch boards, and non-banked card games. It excludes slot machines or electronic facsimiles of any game of chance. Class III gaming is what is considered casino gambling, or anything not covered in Class I or II. The regulatory authority is shared between the tribe, state and NIGC, and this gaming is only allowed if that same form of gambling is permitted in the state. The tribe and state must negotiate in good faith a compact that is approved by the Secretary of the Interior, and the tribe has to adopt a gaming ordinance approved by the NIGC.

One of the most frequent questions Kristi said she receives is "how do tribes in Washington have slot machines if they aren't allowed anywhere else in the state." She explained that although the machines look, sound, and feel like a slot machine they are actually tribal lottery system (TLS) machines. Unlike a traditional slot machine, the TLS plays a finite number of tickets with a pre-determined number of winners, which makes them similar to playing the lottery. Kristi provided the legal history on the "Friendly Lawsuit" and how in 1998 TLS machines became allowed in Washington.

Kristi concluded by explaining that tribes can offer any form of gambling otherwise allowed in Washington as long as it is included in the compact, and the tribe has an appropriate tribal gaming ordinance. The Gambling Commission negotiates compacts on behalf of the State and has limited regulatory and enforcement. Chapter 67.70 RCW explicitly or impliedly authorizes the type of gambling the Lottery may offer, and the tribes can do anything the Lottery does if negotiated in their compact. However, the Lottery cannot do everything the tribes are allowed to do because of the limits imposed by chapter 67.70 RCW.

Call to Order:

9:30 a.m. – Chair Valoria Loveland called the meeting to order.

Chair Loveland asked everyone in the room to introduce themselves.

Approval of Meeting Minutes:

Chair Loveland entertained a motion to adopt the minutes of the August 22, 2019 Commission Meeting.

Commissioner Finn **so moved** and Commissioner Bogdanoff **seconded.**

A vote was called for approval of the minutes of August 22, 2019 Commission Meeting. Ayes were unanimous. **Motion carried.**

Approval of 2020 Meeting Dates:

Chair Loveland asked if the Commissioners have had a chance to consider the proposed 2020 Meeting dates. Commissioner Bogdanoff mentioned he may have a conflict with the February and April dates and there was discussion about possibly moving one of the dates should they need to in order to have a quorum present.

Chair Loveland entertained a motion to adopt the 2020 Lottery Commission dates as proposed, but subject to change.

Commissioner Giniger **so moved**, and Commissioner Finn **seconded**.

A vote was called for approval of the 2020 Lottery Commission dates. Ayes were unanimous. **Motion carried**.

Director Glasper asked if any of the Commissioners knew of any conflicts they might have should they need to move the February 20, 2020 meeting to February 27, 2020. Commissioner Finn expressed that he would have a conflict. No other conflicts were noted.

Approval of CR 101 Filing:

Kristi Weeks, Director of Legal Services, explained that before the Lottery can begin working on changing rules a CR 101 form must be filed with the Code Reviser's office. This makes public that the agency is going to be looking at potentially making changes to rules. They want to begin having conversations on three rule sets: the Hit 5 game, the Daily Game, and rules for Self-Exclusion. Kristi said they are asking the Commission today to approve the filing of the CR 101's for these three rule making sets in order for the Lottery to begin discussions.

Chair Loveland asked if a copy of the Self-Exclusion Bill could be sent to her for review and a better understanding of what is being asked. Kristi said she would provide a copy to the Chair during the break.

Chair Loveland entertained a motion to approve filing the three proposed CR 101's.

Commissioner Bogdanoff **so moved**, and Commissioner Giniger **seconded**.

A vote was called for approval of the filing of the three CR 101's to open the rules for Hit 5, the Daily Game, and Self-Exclusion. Ayes were unanimous. **Motion carried**.

Director's Update:

Director Marcus Glasper let the Commissioners know that he would also be covering information from Deputy Director Josh Johnston in his report, because Josh is on vacation this week.

Director Glasper began by sharing that the Mega Millions Consortium recently approved a new add-on game called "Double Play." The add-on is basically a second set of numbers that will be drawn on the same night as the Mega Millions drawing, and it will allow players that have paid an additional $1 the chance to win up to an additional $10 million. The winning categories for the add-on are the same as Mega Millions, but the prize payout matrix is different, pushing higher prizes into the lower tier categories. The add-on is an opt-in game, meaning states can choose whether or not they want to offer it. Four states so far, Michigan, Rhode Island, New Jersey, and Indiana, have said they plan to launch the game in the April/May time frame of next year. It's likely the add-on may also become available for Powerball, but it is currently pending a vote by the Multi-State Lottery Association (MUSL). Washington's Lottery will be conducting a thorough analysis to determine if it makes sense for our state, but Director Glasper said it probably will not be something they tackle for 2020.

Chair Loveland asked what information or research they will pull to determine whether the Lottery will participate in the add-on game. Director Glasper said they will pay close attention to the other states who have opted-in, and they will also look at how similar add-on games in other states have performed and if they have increased the revenue for those existing games.

The North American Association of State and Provincial Lotteries (NASPL) Fall conference took place in Little Rock, Arkansas in mid-September, and the Director's meeting was held in conjunction. Director Glasper said once again Washington's Lottery did well in advertising, winning two NASPL awards and being recognized as finalists in six other award categories. The 2020 NASPL Fall conference will be held in conjunction with the World Lottery Summit and take place in Vancouver, B.C.

Director Glasper said earlier this year he reported that the Lottery was moving the onsite data center to the state data center, which was completed in June. Moving it to the state data center provides the Lottery the privilege of having a disaster recovery site in Quincy. All data is currently backed-up in the cloud, however in August hardware was installed to allow for a physical location where all data would also be backed-up. This will allow for the Lottery to resume operations relatively quickly in the event of a natural disaster or other major incident. The next phase will be to set-up the appropriate connections and the infrastructure to make the fail over process work.

Director Glasper said that later this fall all customer-facing staff will begin wearing Lottery branded clothing. All customer service positions, including the field employees in the regions and at kiosks, will be provided with branded clothing and required to wear them in an effort to maintain consistency in operations and improve the Lottery's brand image. Chair Loveland asked if there have been any security concerns raised associated with staff being identifiable as Lottery employees. Director Glasper said there has not been safety concerns with clothing, but some employees have expressed concern with Lottery vehicles being identified and the false belief that they may be carrying cash. Currently all the field employees have to wear a Lottery badge, so it is not a drastic change, it just helps them to identify themselves at the retailer locations. Commissioner Giniger asked how staff felt about the change. Director Glasper said many of the staff affected already wear Lottery branded clothing every day, so it hasn't been a huge inconvenience for most. There were a few that felt the logo wear was not professional enough, so the agency really tried to find and provide a decent variety of clothing options for individuals to try and match their style of dress.

Director Glasper reported that last month the South Center Mall kiosk was burglarized. It occurred early on a Saturday morning, after the mall doors were opened but store locations were still closed and staff was not present. An individual broke into a locked drawer, removed draw paper and printed over $12,000 worth of draw tickets, both in-state and national games. The suspect was apprehended almost immediately following the theft, when mall security noticed something suspicious. The stolen tickets were taken into police custody, and the in-state tickets were all cancelled. The tickets for Mega Millions and Powerball cannot be cancelled and resulted in a loss of approximately $3,600. It was revealed through an internal investigation that the suspect previously worked at a convenient store and knew how to operate Lottery equipment. A team consisting of staff from Security, Finance, Sales and Marketing, and the Internal Auditor, are taking a thorough look at kiosk operations to improve internal controls in an effort to prevent future theft.

Director Glasper said the first phase of the Lottery's new mobile app is slated to launch on November 7, 2019, and at the request of the Commission a preview of how it works will be presented by Randy Warick later in the meeting. Director Glasper also mentioned the contract with advertising agency, Wunderman Thompson, formally Cole & Weber, is scheduled to end on June 30, 2020. The Lottery will be releasing a Request for Proposals for a new contract in early December, with the hope of announcing an apparent successful bidder in mid-March.

Phase one of the lottery installations in Walmart's across the state is complete. It included 47 stores, and the current average weekly sales of over $3,500 are currently higher than projected. Phase two will begin in January, installing machines in 12 additional Walmart stores. Director Glasper wrapped up his report by providing an update on the Department of Imagination retail store in Spokane. Although the project is many months behind, they are pushing forward and have made some progress since the last commission meeting. Approval was given to the Department of Enterprise Services (DES) to draft the lease agreement with Northtown Mall, which will kick-off the work. Once the lease is signed there will be a better idea of the new schedule and completion date.

Chair Loveland asked what specifically has held the project up. Director Glasper explained that there have been a number of things that have caused delays, but one of the main issues was the mall being purchased by an out-of-state entity half way through the process. Because of this, communication has been a challenge, and the estimated costs associated with the project have changed with the new ownership. Another issue was the state's inexperience working with malls, and the mall's inexperience working with state government. DES is the Lottery's leasing agent and has faced challenges with the process and negotiations for the retail space and making sure the mall understands the rules and regulations DES and the Lottery must adhere to as state agencies.

Chair Loveland asked if moving the Spokane office from its current location to Northtown mall will be more expensive, and if the Lottery has discussed abandoning its plans for the mall retail store because of the challenges they are facing. Director Glasper said looking at other locations is always an option, however there is already some investment in capital costs and they would lose the funding that has gone into the design plans and technology for the Northtown location if they abandoned the project. They have spent a lot of time weighing the pros and cons of moving forward with the original plans and have decided to see it through.

Legislative & Legal Services Update:

Kristi Weeks, Legal Services Director, said there have not been any lawsuits, however there have been two requests for administrative hearings related to the Game of Life scratch game. As reported at the last meeting, one of those has been resolved with an initial order in the Lottery's favor from an Office of Administrative Hearings administrative law judge. Kristi said she received the initial order in the second case last week, which was also in the Lottery's favor. The individuals have the right to appeal to the Lottery Director, and then if they are not satisfied with the Director's response they have the option to take it to Superior Court. The gentleman in the first case has appealed to Director Glasper, and he is currently working on his response. They have not received an appeal from the gentleman in the second case, but he still has some time.

The Legal Services division processed 18 formal requests for public records since the last commission meeting. One of the requests was quite extensive, and resulted in an email search that provided 13,000 potentially responsive emails. Kristi's assistant had to read through every email to determine if it was responsive to the records request, and perform any necessary redactions prior to release.

Kristi shared that Mississippi recently was granted authority for a state lottery and will begin selling in-state lottery products on November 25th. They will begin sales of both Mega Millions and Powerball games on January 30, 2020, but have decided to join MUSL rather than the Mega Millions Consortium. Now the only states that do not have a lottery are Alabama, Alaska, Hawaii, Nevada, and Utah.

At the last commission meeting Kristi mentioned Oregon was preparing to introduce online sports betting, and last week they rolled out the "Oregon Lottery Scoreboard." As of

October 20th, there have been 16,500 account registrations. In the first week there were over $500,000 in wagers, although actual profit was only a small fraction of that. Players must be 21 years of age, and have a valid social security number. Players must also be in the state of Oregon to play, and not on tribal land. This is controlled through geo-fencing and requires players to enable their location services on their device. Kristi said it will be important to monitor how sports betting does in Oregon, because the topic will continue to be brought up during the legislative session in Washington.

Chair Loveland asked if the Gambling Commission would be responsible for sports betting if it is ever approved in Washington. Kristi said it would depend on how the Legislature wrote the law, but there does seem to be an assumption that the Gambling Commission would be the regulatory authority. The Legislature would also determine who could operate sports betting. She said in Illinois, where it was recently approved, the law allows for their Lottery to perform limited sports betting. Chair Loveland pointed out that the Lottery Commission should gain a clear understanding on where the Governor's Office stands on the issue before doing anything related to sports betting. Kristi said they will definitely work with the Governor's Office should sports betting be introduced in Washington. She said they will not get out ahead of the issue, but will be keeping a close eye on it.

FY19 Audited Results/FY20 Year-to-Date Results:

Maria Lourenco-Douka, Finance Director, said the Lottery's financials and prize payments are audited every year, and both were completed with no reported findings. She presented on the final fiscal year 2019 audited numbers, which included the contributions made to the state, net profits, and budgeted amounts versus the actual amounts. She also talked about the vendor expense comparison, estimated net profit by game, and expenditure authority for fiscal year 2018 and 2019. The second report Maria presented on was the actuals for the first three months of fiscal year 2020. The scratch game totals are doing really well compared to last year, however Mega Millions and Power Ball totals are slightly down. This is due to large jackpots from the first quarter of the prior year.

Audit & Risk Update:

Ilene Frisch, Internal Audit Manager, presented on Enterprise Risk Management and Internal Audits. She described internal audits as an agency's conscience, and risk management as balancing the scales.

She began by explaining that risk is not necessarily bad, and that organizations cannot succeed in this rapidly changing environment without taking some risk. The executives and managers of the Lottery are essentially risk managers, constantly assessing risks and their impacts to the agency. She talked about having good controls and processes in place for evaluating and managing risks. Executive Order 16-06 requires all state agencies to have a risk management program, and stipulates a risk register be submitted annually to the Governor's Office and DES by the first of September. The Executive Order also requires agencies to have a risk management policy that is

reviewed and updated each year, with any changes sent to the Governor's Office. The Lottery's policy was updated two years ago, and this year's review did not produce any changes. Agencies must also review their risk registers annually, and Ilene said she meets with the Lottery's Management Team quarterly to review and update it. A copy of the Lottery's risk register was provided to the Commissioners and Ilene explained the information contained within it. She talked about the development of the agency's Risk Appetite statement, and the training that is provided to supervisors on how to use it in their decision making. Ilene said the Lottery's next step will be exploring their risk tolerance to further their risk management program.

Ilene also discussed Internal Audits, explaining that Washington's Lottery is one of 18 state agencies and universities required, pursuant to chapter 43.88 RCW, to establish an internal audit program. It stipulates that the Director must appoint a Chief Audit Executive who develops an annual audit plan, coordinates audits within the agency, and is a liaison with the State Auditor's Office. The Commissioners were given copies of the completed fiscal year 2019 audit plan, and the fiscal year 2020 plan. The plans incorporate four types of audits that are conducted: Compliance, Internal Control, Performance, and Consultant Service. She does not do financial audits, as those are completed by independent firms and the State Auditor's Office. Ilene said she does not make operational decisions, only recommendations. In 2020 she will be focused on reviewing previous audit findings on expired contracts; reviewing funds 577 and 578 and adherence to RCW; Cash handling procedures at the kiosks; and auditing the Scientific Games contract. Ilene also went through some of the on-going audit projects she will continue working on next year.

Commissioner Giniger asked what the most important items from the 2020 plan are. Ilene said contract management has been on the list for several years, and there has not been a robust policy or process for it. This past year a dedicated team came up with several recommendations, one of which is to have each contract manager create a monitoring plan. She will consult on the plans as they are implemented. She said she also feels the cash handling needs to be improved on, and the Scientific Games contract audit will be important.

Sales & Marketing Update:

Ron Smerer, Director of Sales and Marketing, said sales are down slightly in the first quarter compared to last year. However, as pointed out by Maria in her presentation, last October there was a large Mega Millions jackpot. He said they have some exciting promotions coming and the jackpots are starting to work their way up, which is a good sign. Ron said the in-state games are doing quite well, although Lotto is down a little but the jackpot is growing. Scratch games continue to perform well and are up by $5.8 million compared to last year. The holiday scratch games just hit the market, and the Seahawks tickets are selling well. The Walmart stores are also thriving, selling $2.85 million since July 1st. Ron also mentioned that Fred Meyer has requested Lottery sales be added to their store's customer service areas. This was something they removed about six years ago, but would like to add again. Fred Meyer is also interested in selling from their gas stations, and this is scheduled to happen next spring.

Randy Warick, Assistant Director of Marketing, began his update by showing some of the successful advertising that ran during fiscal year 2019. He talked about record sales, at over $803 million, the launch of the Let's Imagine Together campaign, the creation of over 200 unique creative advertising pieces, and winning two NASPL awards. Randy also touched on the Brier Grocery media attention after selling the winning ticket for the largest Lotto Jackpot in a decade, and then one month later selling a $120,000 Hit 5 winning ticket.

Randy provided a look at the creative artwork for the Seahawks scratch game that is displayed at the stadium, and talked about the successful tailgate event that Kathi Patnode and Patti Swihart coordinated. This year there is a chance to win an exclusive meet-and-greet with Seahawks legend, Cliff Avril, and also a chance to win 2020 Season tickets for two. The new Seahawk's scratch broadcast commercial was viewed, as well as billboard and media art.

The Let's Imagine Together campaign is continuing into fiscal year 2020, with three new player ideas being brought to life. These spots were played for the Commissioners. All three have been out in the market for about a week, two broadcast spots, and one digital and social campaign.

Lottery's New Mobile App. Demonstration:

Randy provided an overview of the new Washington's Lottery App Upgrade, called "My Lottery 360°," which launches on November 7th. The current app allows players to check their draw tickets, and with the new app players will now also have the ability to check scratch tickets. The new app will also introduce a Lottery Loyalty Program. This will allow players to enter their non-winning scratch and draw tickets to earn points for prizes. The second part of the new app launch is the Loyalty store which will open on January 8th, and players can use the points they accumulate to select prizes. A helpline has been created for players that will connect them directly with Scientific Games for troubleshooting any mobile app account issues.

Chair Loveland asked if the Lottery is confident about the security for the new mobile app. Randy said he does feel confident, and has worked closely with our Information Technology staff to ensure security measures for it are strong. There was also a question about how the app would be marketed. Randy said the first step will be assisting the current users with switching over to the new app. After that transition, they will focus on appealing to new players by pointing out the useful features of checking tickets and the new Loyalty Program.

Commissioner Bogdanoff asked if the current app users will have to download a new app, or if it will be changed through an update. Randy explained that it will not require a new download, but the update requires them to create a new account through their app.

Commission Report – Instant Ticket Artwork Review:

Randy presented new scratch ticket artwork. He went through each of the ticket designs and asked if the Commissioners had any questions or concerns. There were none. Chair Loveland asked if there were two of the Commissioners assigned to take a close look at the scratch art work for each meeting. Commissioner Giniger said that she and Commissioner Sullivan had

agreed to do this. Director Glasper said that he met with Commissioner Sullivan prior to the Commission meeting and she did not indicate any concerns with the scratch artwork. Commissioner Bogdanoff said that having the scratch artwork criteria has really helped with the evaluation process.

Commission Business:

Chair Loveland asked if there was any commission business. Commissioner Giniger asked if they will be given regular updates on the Self-Exclusion program work and progress. Kristi assured the Commissioners they would receive status updates, and she would work closely with them throughout the drafting process. She said in addition, there are three approval points within the process where the Commission will have to vote.

Public Comment:

Chair Loveland asked if there were any public comments. There were none.

Agenda Items for Next Commission Meeting:

Chair Loveland asked if there were any suggestions for the next meeting agenda. There were none.

Adjournment:

11:40 a.m. – Chair Loveland adjourned the meeting.

The October 24, 2019 Lottery Commission Meeting Minutes were approved this 19th day of December, 2019.

Respectfully submitted,

Valoria Loveland, Commission Chair

Stephanie Porter, Executive Secretary